



Flexible Capital. Trusted Partner.

Business Focus

Products:

- Mezzanine Debt
- Unitranche / One-Stop Debt
- Minority Equity

Company Criteria:

- EBITDA of \$3MM to \$20MM
- EBITDA Margins \geq 10%
- Defensible Market Niche or Competitive Advantage
- Stable and Diverse Customer Base
- Consistent Historical Financial Performance
- Headquartered in the United States

Financing Focus:

- Sponsored and Non-Sponsored
- Invest \$5MM to \$25MM per Transaction

Transaction Types:

- Buyouts
- Growth Capital
- Acquisitions
- Leveraged Recapitalizations
- Refinancings

Industry Experience:

- Aerospace and Defense
- Business Services
- Consumer Products
- Distribution
- Education
- Healthcare & Life Sciences
- Industrial / Manufacturing
- Security Products / Services
- Software / IT Services
- Specialty Chemicals / Coatings

About Us

Avante Mezzanine Partners provides total debt solutions and junior capital for high quality, lower middle market businesses that generate at least \$3 million in cash flow. Avante invests between \$5 million and \$25 million of capital in the form of unitranche or one-stop debt as well as traditional mezzanine debt and minority equity. We can also partner with other lenders to provide an optimal capital solution. Avante works with private equity and independent sponsors in buyout transactions, as well as with entrepreneurs and owners to finance recapitalizations, refinancings, acquisitions and growth.

Additionally, as a women-owned fund, one of Avante Mezzanine Partners' areas of interest, although not exclusive focus, is providing capital to women and minority-owned companies. Avante is headquartered in Los Angeles, CA with an office in Boston, MA.

Why Avante

Flexible Capital:

- Range of product offerings including mezzanine debt, unitranche, and minority equity
- Flexible solutions to meet the unique needs of your business

Trusted Partner:

- Junior capital partner to private equity sponsors, management teams, entrepreneurs, banks, and other mezzanine lenders
- Patient, long-term oriented investors

Experienced Team:

- Extensive experience working with private equity, entrepreneurs, and management teams
- Over 100 years of combined partner experience with more than \$1.4 billion of investments completed

Quick and Efficient Process:

- Quick and thoughtful feedback on new deal opportunities
- Efficient and transparent approval process

Avante Team

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Offices:

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Platform Transactions

Consumer Products



Thousand Oaks, CA
Sponsored By
BUNKER HILL CAPITAL

Subordinated Debt
December 2010 

Defense Products



St. Croix Falls, WI
Sponsored By
INVERNESS GRAHAM INVESTMENTS

Subordinated Debt & Equity
April 2011 


Children's Entertainment




Tempe, AZ
Sponsored By
TREGARON CAPITAL

Subordinated Debt
January 2012 


Software



Nevada City, CA
Sponsored By
THOMA BRAVO

Junior Capital
January 2012 

Software & Hardware



Minnetonka, MN
Sponsored By
THOMA BRAVO

Junior Capital
April 2012 

Business Services



Sheboygan, WI
Sponsored By
Arlington Capital PARTNERS

Junior Capital
August 2012 

Specialty Manufacturing



Wallingford, CT
Sponsored By
SVERICA INTERNATIONAL

Subordinated Debt & Equity
March 2013 

Consumer Products



Sycamore, IL
Sponsored By
PROMUS EQUITY PARTNERS

Subordinated Debt & Equity
May 2013 


Specialty Manufacturing




Easton, PA
Sponsored By
Corridor Capital, LLC

Subordinated Debt & Equity
September 2013 

Education



Lakeville, MN
Sponsored By
STONE-GOFF PARTNERS

Unitranche Debt & Equity
September 2013 

Healthcare Products



Watertown, MA
Sponsored By
INVERNESS GRAHAM INVESTMENTS

Unitranche Debt & Equity
October 2013 

Specialty Manufacturing



Santa Barbara, CA
Sponsored By
BLUEWOLF

Subordinated Debt & Equity
October 2013 

Business Services



Fairfield, IA
Sponsored By
INVERNESS GRAHAM INVESTMENTS

Unitranche Debt & Equity
November 2013 

Specialty Manufacturing



Hayward, CA
Sponsored By
FULHAM & CO.

Subordinated Debt & Equity
February 2014 

Logistics Services



Atlanta, GA
Sponsored By
Rotunda Capital Partners

Subordinated Debt & Equity
May 2014 


Healthcare Services



Stockton, CA
Sponsored By
FP FRANCISCO PARTNERS

Subordinated Debt & Equity
June 2014 


Pet Products




San Luis Obispo, CA
Sponsored By
FRONTENAC COMPANY

Unitranche Debt & Equity
July 2014 

Software



Nevada City, CA
Sponsored By
GENSTAR CAPITAL

Undisclosed
January 2015 

Healthcare



Sacramento, CA
Sponsored By
NEW HARBOR CAPITAL

Unitranche Debt & Equity
July 2015 

Healthcare Products



Hudson, MA
Management-Backed Growth & Acquisition Financing
Sponsored By
Subordinated Debt & Equity

December 2015 

Education



Lakeville, MN
Sponsored By
CAPITAL PARTNERS

Unitranche Debt & Equity
September 2016 

Foodservice Equipment



Naperville, IL
Sponsored By
SHOREVIEW

Unitranche Debt & Equity
September 2016 